

# Values Based Profiler



Name: \_\_\_\_\_

Date of Survey: \_\_\_\_\_

Contact Details: \_\_\_\_\_ (mobile)

\_\_\_\_\_ (email)

This survey is made up of 2 parts, Part a. and b.

Answer Part a. of each question by completing your answers in the space provided.

Part b. are MCQs that correspond with Part a. Please select from the options provided that best describes you.

1a. What can you live for? \_\_\_\_\_

1b. What can cause you to give "it" up? ( )

- (i) Nothing
- (ii) A greater cause or something of a greater value
- (iii) A compromise to a lesser substitute with some similarities
- (iv) If "it" has lost its value

2a. What can you die for? \_\_\_\_\_

2b. What can cause you to give "it" up? ( )

- (i) Nothing
- (ii) A greater cause or something of a greater value
- (iii) A compromise to a lesser substitute with some similarities
- (iv) If "it" has lost its value

3a. What do you dislike or find uncomfortable doing? \_\_\_\_\_

3b. What can help, if you need to do "it" for the rest of your life? ( )

- (i) Nothing
- (ii) By not thinking about "it" and just doing it
- (iii) If there are incentives or benefits to do "it"
- (iv) Recognising the reasons behind why you must live with "it" and deal with it

4a. What area of your life do you pride yourself as being exceptional? \_\_\_\_\_

4b. What can help you accept criticism, if "it" is challenged or misunderstood? ( )

- (i) Nothing
- (ii) An opportunity to defend or clarify your position
- (iii) By avoiding or minimising any future involvement with the subject
- (iv) Recognising the reasons behind why others are challenging "it", or and why they have misunderstood you and embrace these reasons

5a. What is your greatest fear? \_\_\_\_\_

5b. What can help you overcome "it"? ( )

- (i) Nothing
- (ii) By not thinking about "it" and just doing it
- (iii) If there are incentives or benefits to overcome "it"
- (iv) Recognising the reasons behind why you must overcome "it" and do it

6a. What qualities do you expect in others? \_\_\_\_\_

6b. What can help you see "it" despite of others' shortcoming? ( )

- (i) Nothing
- (ii) Time and opportunity for close cooperation
- (iii) If there are incentives or benefits to see "it"
- (iv) Recognising the reasons behind why you tend to look for shortcoming in others and actively look to overcome it

7a. What quality is crucial for your success? \_\_\_\_\_

7b. What can help you acquire this quality? ( )

- (i) Nothing
- (ii) Having a good mentor
- (iii) If there are incentives or benefits to acquire "it"
- (iv) Recognising the reasons behind why you must acquire "it" and seek out these reasons